



YAMAHA INTERNATIONAL CORPORATION

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September 4, 1985

Mr. John Chowning
Department of Music
Stanford University
CCRMA, Bon Air Siding
Stanford, CA 94305

Dear John:

Welcome back to the States! We've heard from various people who have visited IRCAM that you accomplished a great deal during your stay there.

As you may know, Dave Bristow and I had a conversation regarding your equipment requirements at Stanford. I contacted Nippon Gakki on your behalf and Mr. George Hasegawa, IM Export Manager, has replied. George would appreciate it if you or your staff could prepare a request (letter format is quite acceptable) for the products you require. The request should include:

- A list of the products
- Location of the products at Stanford
(i.e. CCRMA)
- Who will be responsible for the products

After receiving your request, NGK will quickly reply and appropriate arrangements will be made. I would be pleased to assist you in this by sending your request directly via facsimile to George Hasegawa. That may expedite the matter somewhat. In any event, YIC will be involved, so I'd greatly appreciate a copy of your request should you prefer to mail it directly. Please let me know if I can help in any way in this matter.

I will look forward to hearing from you.

Sincerely,

John Gatts
Marketing Manager
Professional Products Division

JG:ch