



STANFORD UNIVERSITY

OFFICE OF TECHNOLOGY LICENSING • 900 WELCH ROAD • SUITE 350  
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October 7, 1993

Mr. David Jaffe  
295 Purdue Avenue  
Kensington, CA 94708

Re: Consulting Agreement for Physical Modeling Synthesis Instrument  
Development of General MIDI Instrument Numbers 41-47 ("Work")  
(Stanford Docket S85-043A)

Dear David:

Stanford has reviewed your bid for the referenced Work.

We confirm your hourly rate to be [REDACTED] and that you estimate a minimum of 400 hours, not including expenses associated with additional help, to complete the Work. We further understand that you are able to dedicate 40 hours per week for this project.

I am pleased to inform you that, contingent on your agreement to assign to Stanford University the Work, Stanford authorizes you to begin and expend up to, but not exceed, \$14,000 in expenses. At the time a total of \$14,000 are billable to Stanford, Stanford will independently determine, based on your progress, whether or not to continue the consulting relationship.

Stanford will require bi-weekly progress reports sent directly to me. Invoices may be sent at the same time or within the same report. Reports and invoices must be written, and invoices must itemize time allocation. Substantial detail is not necessary, unless specifically requested. Audio demonstrations will be required, when appropriate. Stanford may terminate this Consulting Agreement upon 7 days notice.

Technical questions should be addressed to Julius Smith. However, the primary reason you are being retained for this project is because it is my understanding that you will not require substantial amounts of his time. Please indicate if this is not true.

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Page 2

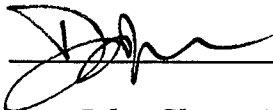
Deliverables must be in the form of machine readable C source code. Deliverables will be accepted either via electronic mail to [Sputnick@leland.stanford.edu](mailto:Sputnick@leland.stanford.edu) with a copy to [JOS@CCRMA.stanford.edu](mailto:JOS@CCRMA.stanford.edu), or on a Next floppy.

If this letter is acceptable to you, please sign and date below and return one original to me. I look forward to working with you and suggest we schedule a first progress meeting soon.

Sincerely,

  
Joe Koepnick  
Senior Associate

AGREED AND ACCEPTED:



cc: John Chowning  
Julius Smith  
Kathy Ku

JMK:kla