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OFFICE OF
TECHNOLOGY LICENSING
105 Encina Hall

February 9, 1982

Mr. Hiro Kato
Yamaha International
1019 South Central Ave.
Glendale, California 91204

Dear Hiro:

After our conversation last week, I called Eric Weaver of Atari to advise him of NGK's willingness to sublicense. Eric was very pleased that he will be able to continue his design work with the FM technology.

Eric mentioned that the negotiator for Atari would be his Director of Engineering, Steve Wright, whose telephone number is (408) 745-2090. I advised him that it might be some time before actual negotiations would commence with NGK.

In the meantime, you indicated that around the end of February we would probably receive a proposal from NGK for a royalty adjustment to the NGK-Stanford license preparatory to the negotiation of NGK with Atari.

Very truly yours,



Niels J. Reimers
Director, Technology Licensing

✓cc: John Chowning

NJR:rm