

SINCE 1887



YAMAHA

Nippon Gakki Co., Ltd.

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December 19, 1981

STANFORD UNIVERSITY

DEC 23 1981

TECHNICAL

Mr. Niels J. Reimers
Director
Office of Technology Licensing
105 Encina Hall
Stanford University
Stanford, CA 94305
U. S. A.

Dear Mr. Reimers,

We would let you know that the prototype sample of CE20, Combo Ensemble will be airfreighted to you as our christmas gift on December 19.

For your reference, CE20 will be announced as our second F.M. digital keyboard at the coming trade shows such as Western Namm show in the U.S. market and Frankfurt Messe in the European market, both to be held in February, 1982.

We are pleased to let you know that the natural real sounds of CE20 have been well accepted through our in-house evaluations and so our sales expectation is very high.

We would appreciate it if you would offer some comment on this new model, big brother of GS series. We hope that 1982 will be a beautiful year for you and our digital keyboards.

With best regards,

Sincerely yours,

NIPPON GAKKI CO., LTD.

K. Hirano
K. Hirano
R. & D. Department
Combo Division

TN/ty