Mr. Yohei Nagai YAMAHA CORPORATION 10-1, Nakazawa-cho Hamamatsu-shi Shizuoka-ken 430, Japan

9 March 1989

Dear Mr. Nagai:

I am writing to thank you and the others at Yamaha for your supreme hospitality during our visit to Yamaha.

The food and accomodations were spectacular! More importantly, I was extemely impressed by the straightforwardness of our negotiations, the quality of the Yamaha people I met, the strength of your factories and the reach of your vision with respect to the future of digital waveguide technology.

I hope that future CCRMA research will prove to be a rich source of control technology for the model-based instruments and processors to be developed at Yamaha in the near future.

With highest regards, Sincerely yours,

JOS/hmk

Julius Orion Smith, III